

## **Johnson Controls-Hitachi Air Conditioning India Limited**

### **FAMILIARIZATION PROGRAM FOR INDEPENDENT DIRECTORS**

Pursuant to the Regulation 25(7) of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, company shall familiarise the independent directors with the company, their roles, rights, responsibilities in the company, nature of the industry in which the company operates and business model of the company.

In compliance of the said provisions, following methods are applied by Company to familiarise Independent Directors with the Company:

1. Company has issued Appointment Letters to Independent Directors which covers the Role, Rights and Responsibilities in the Company.
2. Various Presentations are made by Company Executives at the Board Meeting and Committee Meetings to familiarize the Independent Director about the Operating and Capex Budget of the Company, Business Model of the Company, Product wise Performance of the Company, Periodical Financial Results, etc.
3. Independent Directors get an opportunity to interact with the Company's management during Board / Committee meetings, wherein senior company personnels make presentations about the business strategy, business models, performance of the Company, etc.
4. Each Member of the Board, including Independent Directors, have been provided relevant information about the working of the Company.

Following are the details of the Familiarization programs attended by Independent Directors during the year 2019-20:

(In hours)

<b>Particulars of Program</b>	<b>Date</b>	<b>Mr. Ashok Balwani</b>	<b>Ms. Indira Parikh</b>	<b>Mr. Mukesh Patel</b>
Review on CSR operations	16.05.19	1	1	1
Presentation on Business Overview, performance of the Company, Actual Vs Budget, Market Share	16.05.19	1	1	1
Presentation on Business Overview, performance of the Company, Actual Vs Budget, Market Share	14.08.19	1	1	1
Presentation by AVP-Legal on Legal Operations and Litigations	24.10.19	1	1	-
Annual Operating and Capital Budget	24.10.19	1½	1½	-
Presentation on Business Overview, performance of the Company, Actual Vs Budget, Market Share	24.10.19	1	1	-
Presentation by Head- Supply Chain on Operations relating to Supply Chain	06.02.20	1	-	1
Presentation on Business Overview, performance of the Company, Actual Vs Budget, Market Share	06.02.20	1	-	1